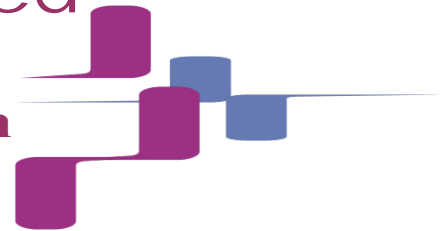


# TPV Technology Limited

## **2010 Interim Results Presentation**

**27 August 2010**



# Performance Highlights

PC Monitor

+27.3%

LCD TV

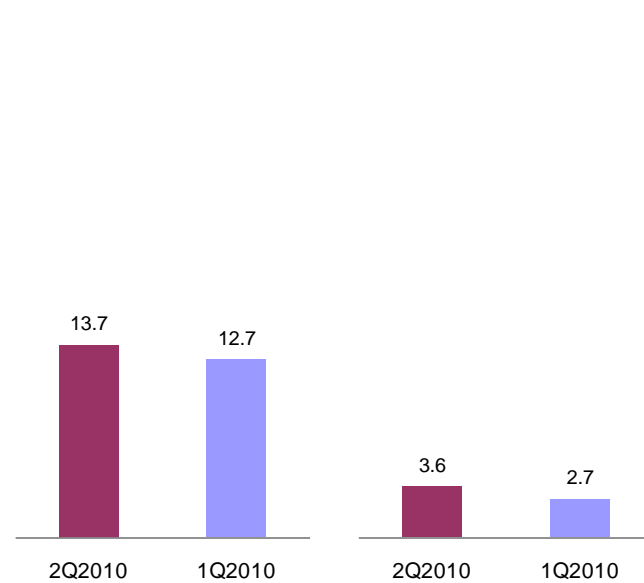
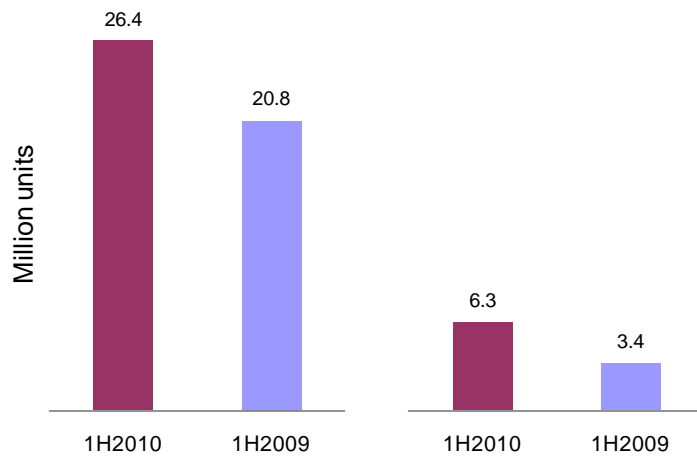
+86.1%

PC Monitor

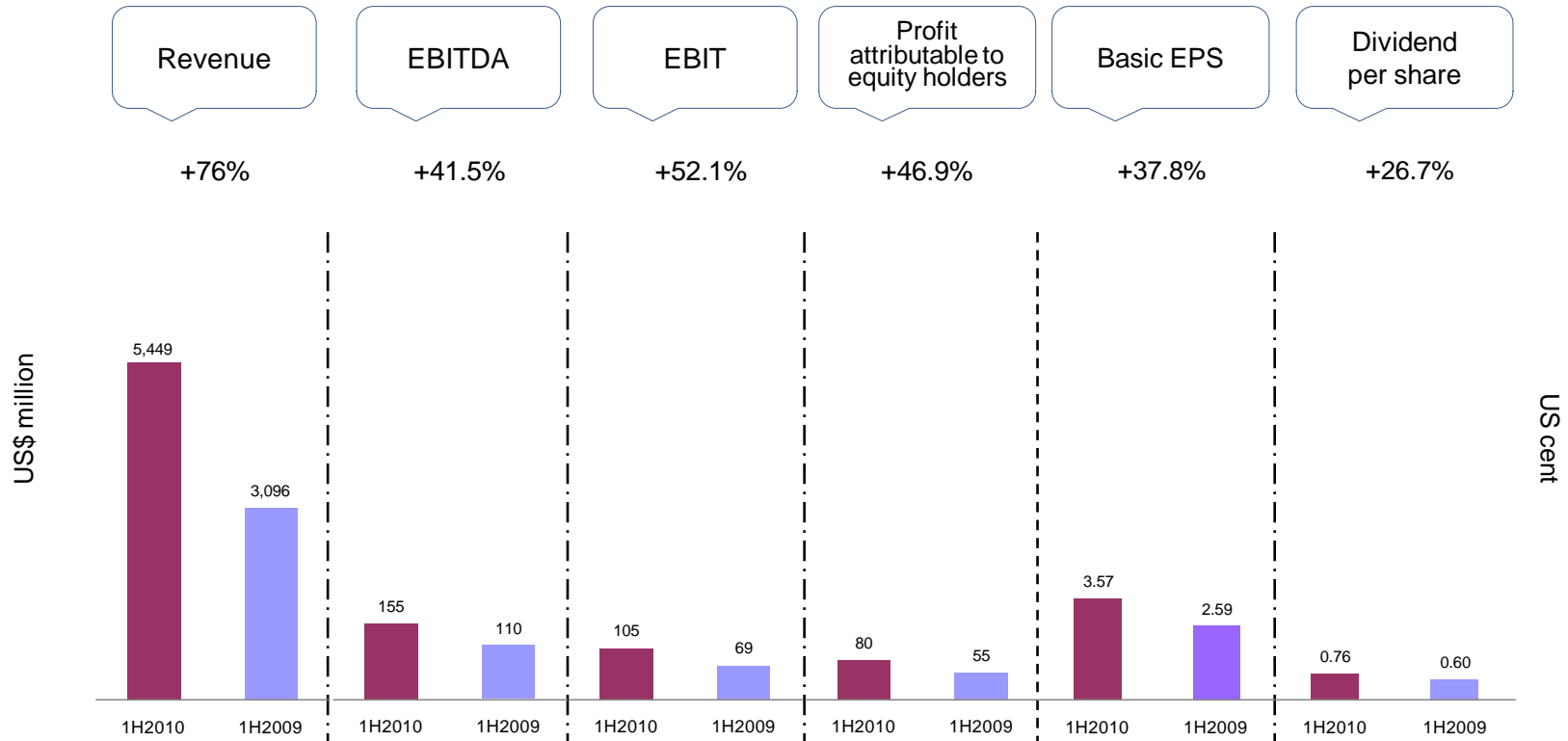
+8.2%

LCD TV

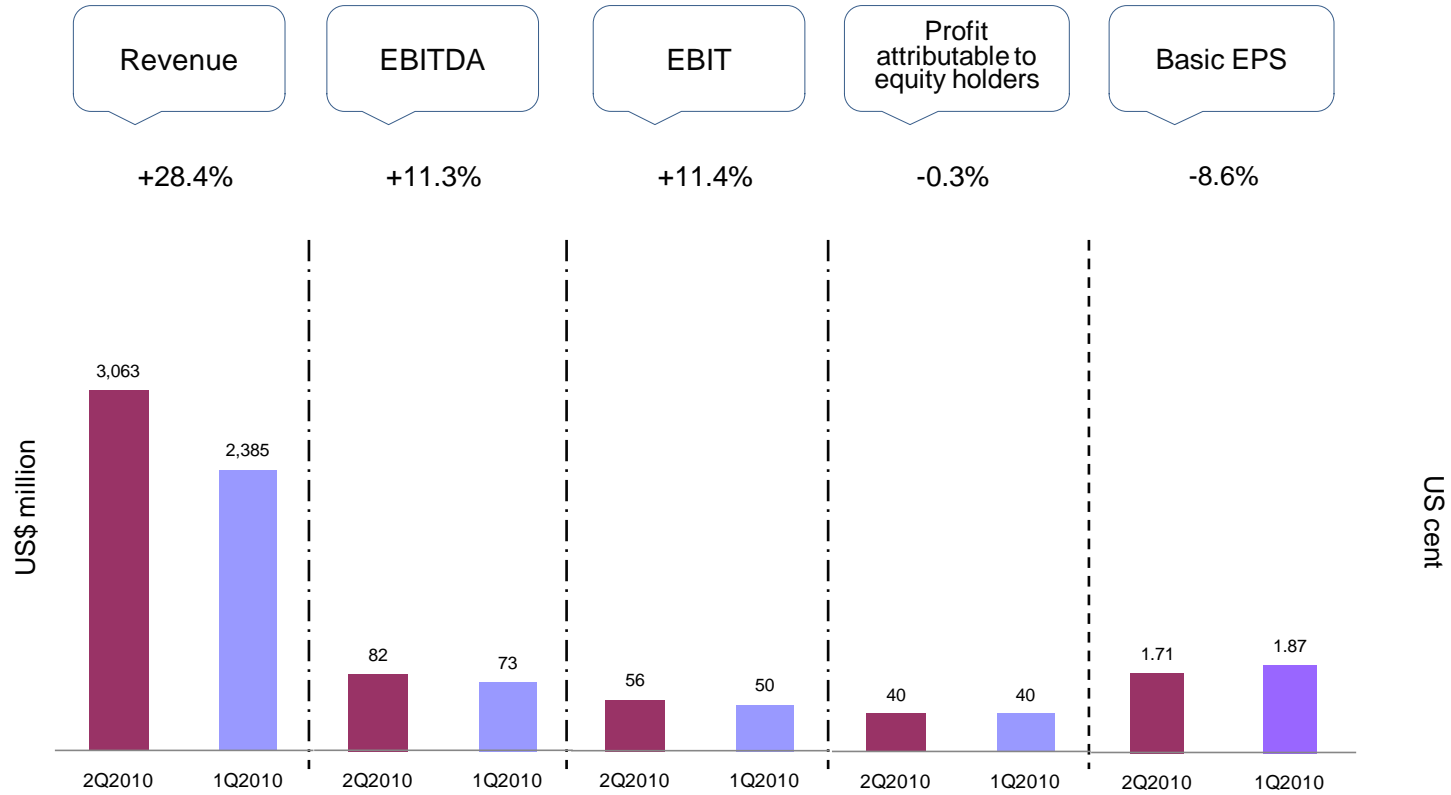
+31.4%



# Performance Highlights – Half on Half



# Performance Highlights – Quarter on Quarter



# Interim Results

(US\$'000)	1H 2010	% of Revenue	1H 2009	% of Revenue	YoY % change
Revenue	5,448,785	100.0	3,096,199	100.0	+76.0
Cost of goods sold	(5,148,422)	94.5	(2,920,346)	94.3	+76.3
Gross profit	300,363	5.5	175,853	5.7	+70.8
Other income	14,302	0.3	6,852	0.2	+108.7
Other gains – net	24,199	0.4	22,594	0.7	+7.1
Selling & dist. expenses	(131,114)	2.4	(62,927)	2.0	+108.4
Administrative expenses	(54,940)	1.0	(41,409)	1.3	+32.7
R&D expenses	(47,200)	0.9	(32,205)	1.0	+46.6
Operating profit	105,610	1.9	68,758	2.3	+53.6
Finance costs – net	(4,933)	0.1	(6,003)	0.2	-17.8
Share of profits less losses of associated companies	(226)	0.0	1,523	0.0	na
Profit before taxation	100,451	1.8	64,278	2.1	+56.3
Taxation	(20,196)	0.3	(8,677)	0.3	+132.8
Profit for the period	80,255	1.5	55,601	1.8	+44.3
Attributable to:					
Equity holders of the Co	80,293	1.5	54,652	1.8	+46.9
Non-controlling interests	(38)	0.0	949	0.0	na
	80,255	1.5	55,601	1.8	+44.3
EBITDA	155,076	2.8	109,582	3.5	+41.5
EBIT	105,422	1.9	69,332	2.2	+52.1
Capex	97,228	1.8	48,195	1.6	+101.7

# Results by Quarters

(US\$'000)	2Q 2010	% of Revenue	2Q 2009	% of Revenue	YoY % change	1Q 2010	% of Revenue	QoQ % change
Revenue	<b>3,063,329</b>	<b>100.0</b>	1,716,393	100.0	+78.5	2,385,456	100.0	+28.4
Cost of goods sold	<b>(2,902,949)</b>	<b>94.8</b>	(1,603,949)	93.4	+81.0	(2,245,473)	94.1	+29.3
Gross profit	<b>160,380</b>	<b>5.2</b>	112,444	6.6	+42.6	139,983	5.9	+14.6
Other income	<b>6,233</b>	<b>0.2</b>	4,264	0.2	+46.2	8,069	0.3	-22.8
Other gains – net	<b>18,434</b>	<b>0.6</b>	5,457	0.3	+237.8	5,765	0.2	+219.8
Selling & dist. expenses	<b>(73,253)</b>	<b>2.4</b>	(35,730)	2.1	+105.0	(57,861)	2.4	+26.6
Administrative expenses	<b>(29,464)</b>	<b>1.0</b>	(22,597)	1.3	+30.4	(25,476)	1.1	+15.7
R&D expenses	<b>(26,515)</b>	<b>0.9</b>	(16,380)	1.0	+61.9	(20,685)	0.9	+28.2
Operating profit	<b>55,815</b>	<b>1.8</b>	47,458	2.8	+17.6	49,795	2.1	+12.1
Finance costs – net	<b>(2,691)</b>	<b>0.1</b>	(1,932)	0.1	+39.3	(2,242)	0.1	+20.0
Share of profits less losses of asso. companies	<b>(314)</b>	<b>0.0</b>	926	0.0	na	88	0.0	na
Profit before taxation	<b>52,810</b>	<b>1.7</b>	46,452	2.7	+13.7	47,641	2.0	+10.8
Taxation	<b>(12,774)</b>	<b>0.4</b>	(6,269)	0.4	+103.8	(7,422)	0.3	+72.1
Profit for the period	<b>40,036</b>	<b>1.3</b>	40,183	2.3	-0.4	40,219	1.7	-0.5
Attributable to:								
Equity holders of the Co	<b>40,093</b>	<b>1.3</b>	39,767	2.3	+0.8	40,200	1.7	-0.3
Non-controlling interests	<b>(57)</b>	<b>0.0</b>	416	0.0	na	19	0.0	na
	<b>40,036</b>	<b>1.3</b>	40,183	2.3	-0.4	40,219	1.7	-0.5
EBITDA	<b>81,679</b>	<b>2.7</b>	70,355	4.1	+16.1	73,397	3.1	+11.3
EBIT	<b>55,558</b>	<b>1.8</b>	47,968	2.8	+15.8	49,864	2.1	+11.4
Capex	<b>46,856</b>	<b>1.5</b>	22,096	1.3	+112.1	50,372	2.1	-7.0

# Condensed Balance Sheet

(US\$'000)	30/06/2010		31/12/2009		% change
Fixed assets	450,302		402,541		+11.9
Non-current assets	39,601	<i>Inventories: 1,699,581</i>	32,873	<i>Inventories: 856,213</i>	+20.5
Intangible assets	406,385	<i>Trade rec': 2,040,053</i>	408,045	<i>Trade rec': 1,881,460</i>	-0.4
Current assets	4,371,888	<i>Cash: 230,696</i>	3,311,405	<i>Cash: 270,438</i>	+32.0
Total assets	5,268,176		4,154,864		+26.8
Current liabilities	3,514,957	<i>CB: 211,608</i>	2,607,298	<i>CB: 209,212</i>	+34.8
LT bank debts	-	<i>Bank borrowings: 42,327</i>	6,124	<i>Trade payables: 1,931,721</i>	na
Non-current liabilities	29,677	<i>Trade payables: 2,744,477</i>	33,820		-12.3
Shareholders' equity & non-controlling interests	1,723,542		1,507,622		+14.3
Total liability & equity	5,268,176		4,154,864		+26.8

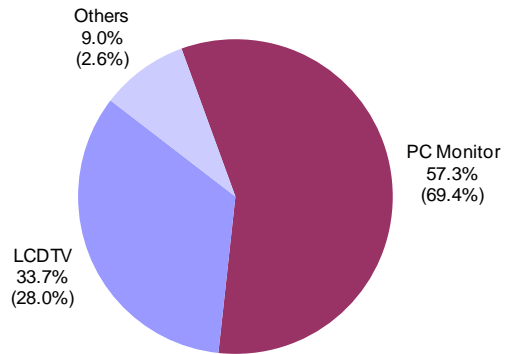
Financial Ratios	31/06/2010	31/03/2010	31/12/2009
Inventory turnover (days)	45.3	41.4	36.8
Trade receivable turnover (days)	65.7	68.7	73.8
Trade payable turnover (days)	82.9	80.3	69.1
Return on equity (%)	10.0	10.0	9.8
Return on assets (%)	3.4	3.7	3.8
Current ratio (%)	124.4	131.2	127.0
Gearing ratio (%)	4.8	4.8	5.2
Interest coverage (times)	15.8	16.1	13.4

# Operating Cash Flow

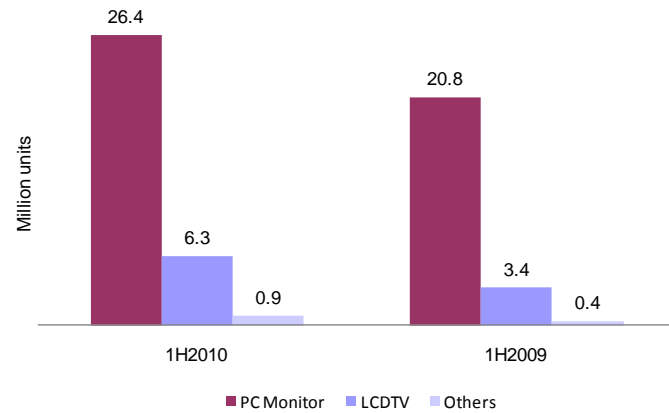
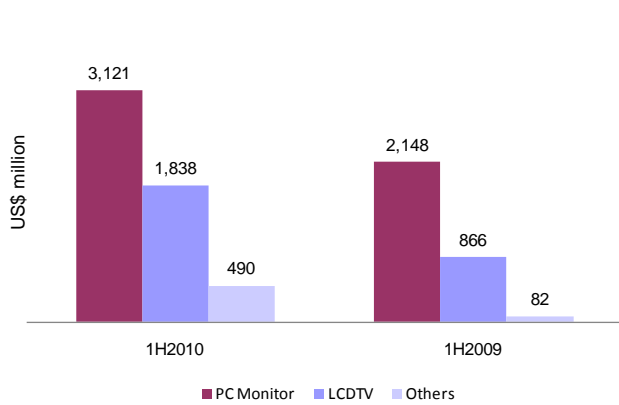
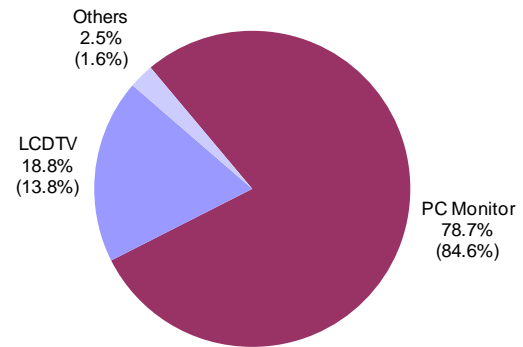
(US\$'000)	<b>6 months ended 31/06/2010</b>	Year ended 31/12/2009
Profit before tax	<b>100,451</b>	174,446
Overseas tax paid	<b>(24,563)</b>	(17,995)
Depreciation & amortization	<b>49,654</b>	83,387
Changes in working capital:		
(+/-) in inventory	<b>(843,368)</b>	(186,235)
(+/-) in trade receivables	<b>(158,593)</b>	(515,024)
+/(-) in trade payables	<b>812,756</b>	1,002,098
	<b>(189,205)</b>	300,839
(+/-) in deposits, prepayments & other receivables	<b>(66,516)</b>	(51,121)
Others	<b>23,516</b>	143,943
Cash flow from operating activities	<b>(106,663)</b>	633,499

# Contribution by Products

## By Revenue

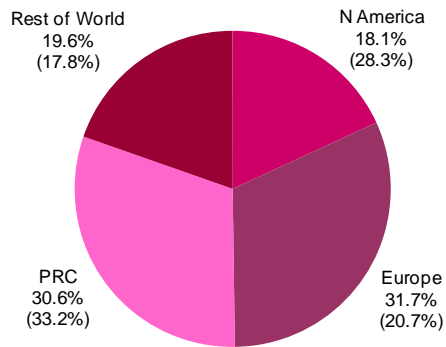


## By Shipment

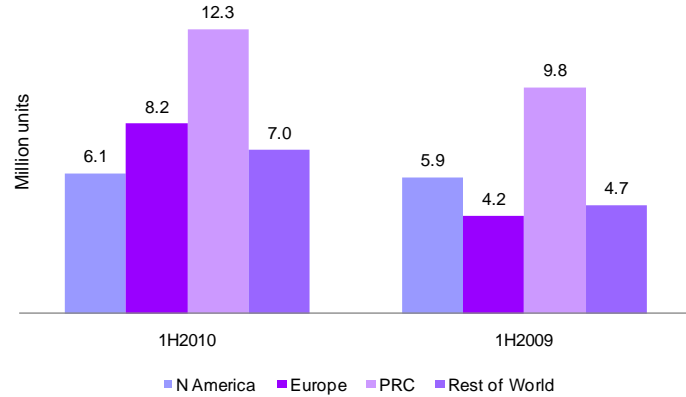
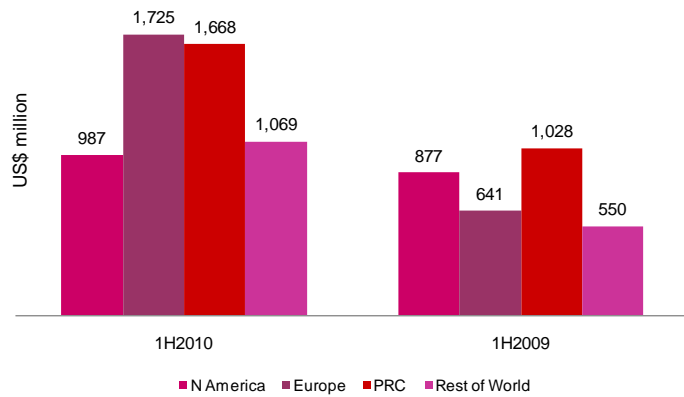
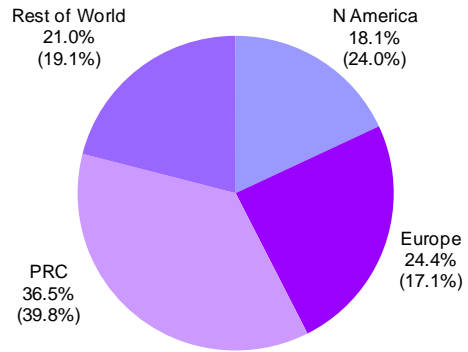


# Contribution by Geographies

## By Revenue

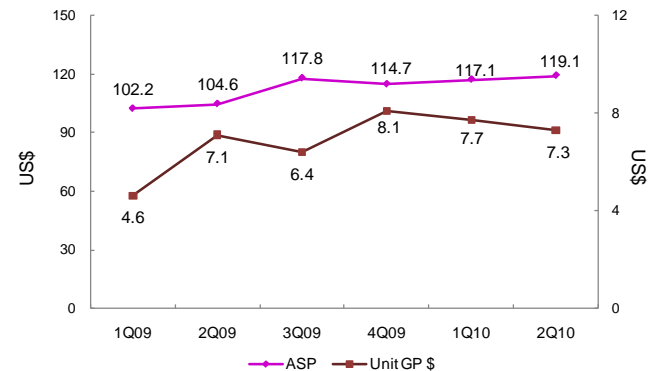
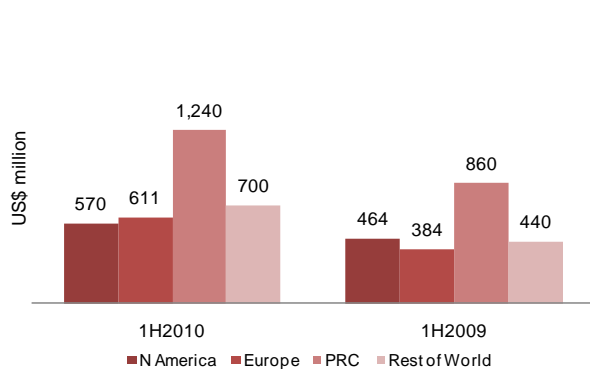
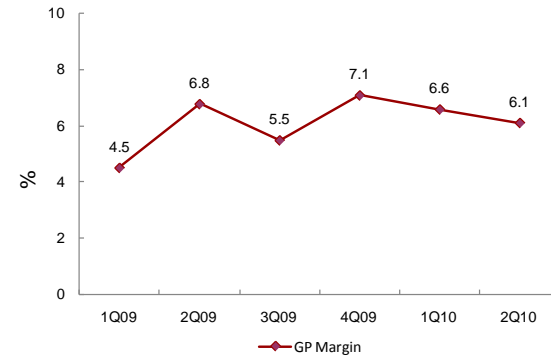
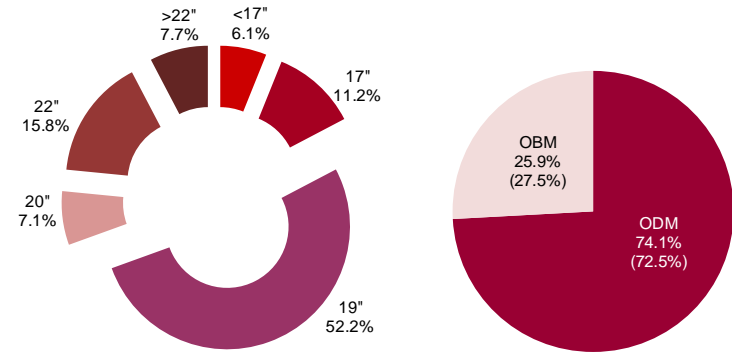


## By Shipment



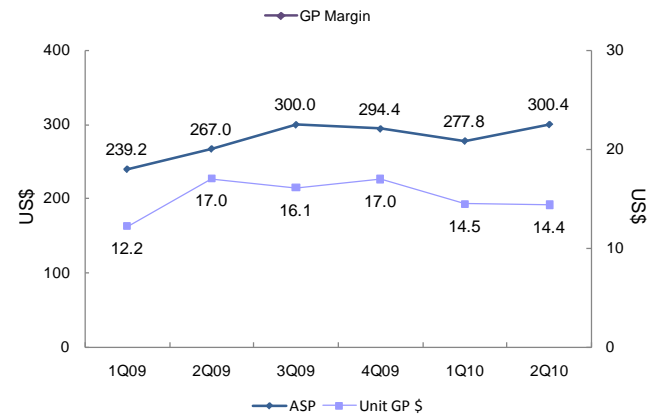
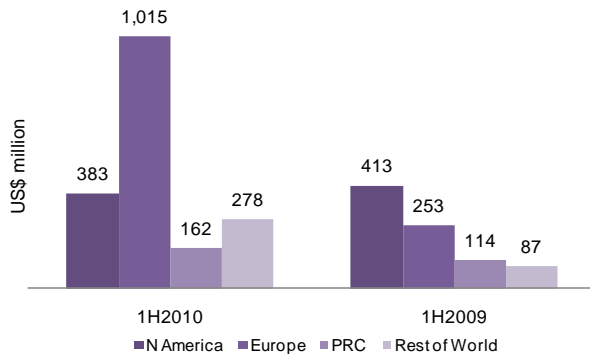
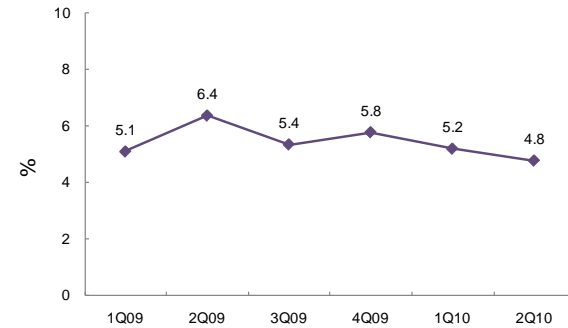
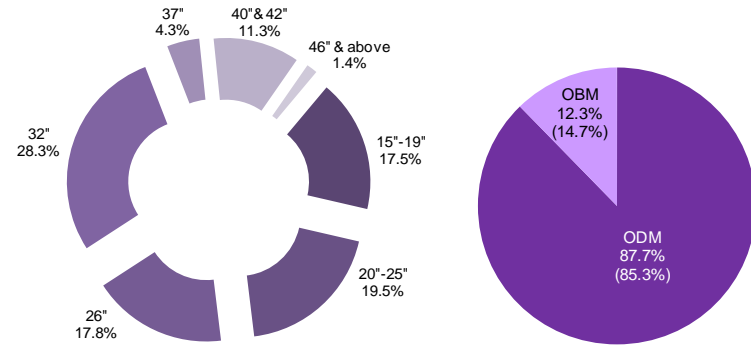
# PC Monitor

	1H 2010	1H 2009
Shipment (mil units)	26.4	20.8
Revenue	3,120.6	2,148.1
Gross profit	197.7	123.2
GP margin	6.3%	5.7%
Opex	(125.9)	(80.2)
Incentives rec'd	2.7	3.0
Operating profit	74.5	46.0
OP margin	2.4%	2.1%
Segment assets	2,690.0	2,075.3
Asset turnover (times)	1.2	1.0
Segment Capex	26.5	26.5



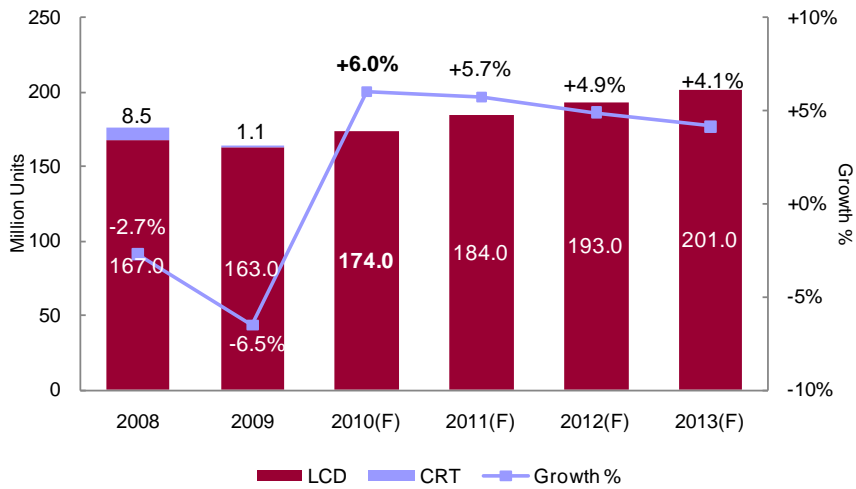
# LCD TV

	1H 2010	1H 2009
Shipment (mil units)	<b>6.3</b>	3.4
Revenue	<b>1,837.6</b>	866.4
Gross profit	<b>91.2</b>	50.8
GP margin	<b>5.0%</b>	5.9%
Opex	<b>(76.2)</b>	(32.4)
Incentives rec'd	<b>1.6</b>	1.2
Operating profit	<b>16.6</b>	19.6
OP margin	<b>0.9%</b>	2.3%
Segment assets	<b>1,922.3</b>	899.7
Asset turnover (times)	<b>1.0</b>	1.0
Segment Capex	<b>64.5</b>	21.7

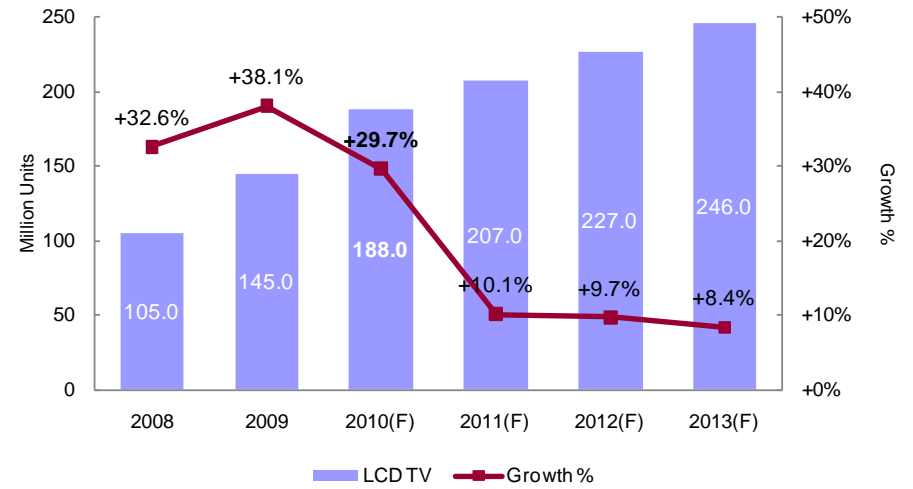


# Worldwide Shipment Forecast

PC Monitor



LCD TV



Source: Display Search August 2010

# Global PC Monitor Manufacturer Ranking

2009

Rank	Company	Qty (m)	Mkt Share
1	TPV	46.1	28.3%
2	Innolux	37.0	22.7%
3	Samsung	23.0	14.1%
4	Qisda	14.6	9.0%
5	LGE	14.0	8.6%
6	Wistron	7.6	4.7%
7	CGC	3.7	2.3%
8	Tatung	2.9	1.8%
9	KTC	1.3	0.8%
10	Compal	1.2	0.7%
	Others	11.4	7.0%
Total		162.8	100.0%

1H 2010

Company	Qty (m)		Mkt Share
TPV	26.4	↑	31.5%
CMI	16.5	↓	19.7%
Samsung	11.1	↓	13.3%
LGE	8.8	↑	10.5%
Qisda	7.5	—	9.0%
Wistron	4.6	↑	5.5%
Greatwall	2.1	↑	2.5%
Tatung	1.5	—	1.8%
KTC	0.7	—	0.8%
Compal	0.6	—	0.7%
Others	3.9		4.7%
Total		83.7	100.0%

Source: TPV Marketing, August 2010

# Global LCD TV Manufacturer Ranking

2009

Rank	Company	Qty (m)	Mkt Share
1	Samsung	27.2	18.8%
2	LGE	15.6	10.8%
3	Sony	13.3	9.2%
4	TPV	9.5	6.6%
5	Sharp	9.4	6.5%
6	TCL	8.8	6.1%
7	Hisense	7.0	4.8%
8	Panasonic	6.4	4.4%
9	Vestel	6.3	4.3%
10	Skyworth	5.8	4.0%
	Others	35.7	24.5%
	Total	145.0	100.0%

1H 2010

Company	Qty (m)		Mkt Share
Samsung	15.2	↓	18.4%
LGE	8.5	↓	10.3%
TPV	6.3	↑	7.6%
Sony	5.2	↓	6.3%
Sharp	5.1	↓	6.2%
Toshiba	4.4	↑	5.3%
Panasonic	3.8	↑	4.6%
Hisense	3.6	↓	4.4%
TCL	3.3	↓	4.0%
Foxconn/CMI	3.0	↑	3.6%
Others	24.2		29.3%
Total	82.6		100.0%

Source: TPV Marketing, August 2010

# Production Capacity and Capex

	PC Monitor	LCD TV	AIO
(mil units)	<b>Production Capacity</b>		
Beijing	12.6	--	--
Fuqing	42.0	5.5	1.8
Suzhou	--	4.0	--
Wuhan	17.5	--	--
Xiamen	--	5.0	--
Poland	0.1	10.0	--
Brazil	5.3	2.0	--
Mexico	--	2.0	--
<b>Total</b>	<b>77.5</b>	<b>28.5</b>	<b>1.8</b>
(US\$ m)	<b>Capex</b>		
	<b>PC Monitor</b>	<b>LCD TV</b>	<b>AIO</b>
	26.5	64.5	6.2